

Solar Powering NSW Councils

Cities Power Partnership Kiama October 2018





Current Program Support

- Solar PPA Supplier Panel
- Solar PPA Template Contract
- Solar Financing Tool
- Ongoing Support



What is a Solar Power Purchase Agreement?

A solar PPA is an agreement to host a solar system on the agency's roof and buy the power it produces at a reduced cost from the solar supplier, who owns and maintains the system.

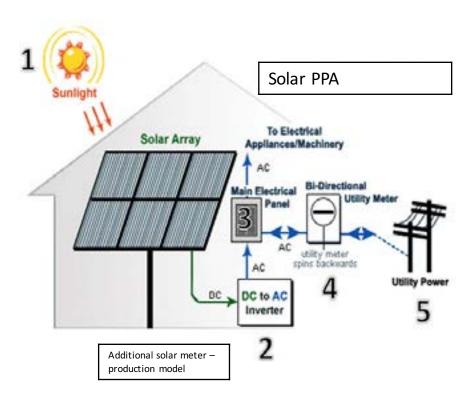
Power prices under a solar PPA are typically **20% cheaper** than government contract rates.





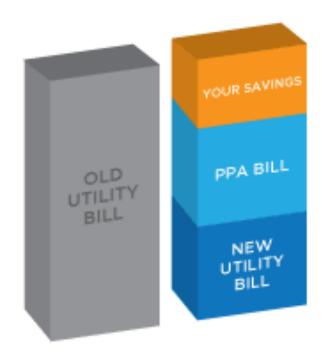
What is a Solar PPA?

- Service agreement **not** an operating lease or a loan
- Building buys all electricity produced by a solar system
- Third party designs, owns and maintains the solar system
- Agreed price (e.g. 12c/kWh) for an agreed period (e.g. 10 years)
- Solar rate is cheaper than grid electricity rate





How do Power Purchase Agreements work?





Solar PPA Suppliers Panel

The NSW Government Solar PPA Suppliers Panel can offer NSW Government agencies and Local Government the option to access solar power without the upfront cost.

Five solar suppliers have been appointed to the Panel, which can offer solar Power Purchase Agreements (PPA) to **NSW Government agencies** and **local Government**.

Agencies can use a solar PPA as an innovative means of financing onsite renewable energy without the upfront costs.



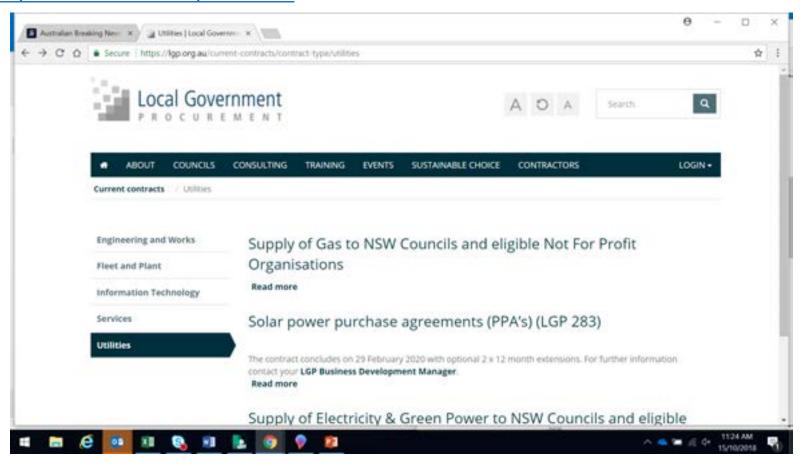
AE-VP Bid Co Autonomous Energy & Vivo Power	Steve Bowhill Mark Gadd	02 8083 9800 02 9907 2466	steve.bowhill@vivopower.com mark@autonomousenergy.com
Infinite Energy	Daniel Lanzetta	1300 074 669	daniel.lanzetta@infiniteenergy.com.au
The Solar Professionals	Andrew Meurant	02 6925 6056 0435 735 789	andrew@solarprofessionals.com.au
Perdaman Advanced Energy	James Murray	08 9429 5111 0415 192 848	james.murray@perdaman-ae.com.au
Solgen Energy Group	Clifford Hull	1300 660 704	Sales@solgen.com.au
Ovida	Mark Kowalczyk	0425 801 609	Mark.Kowalczyk@ovida.com.au



The Solar PPA Template Contract

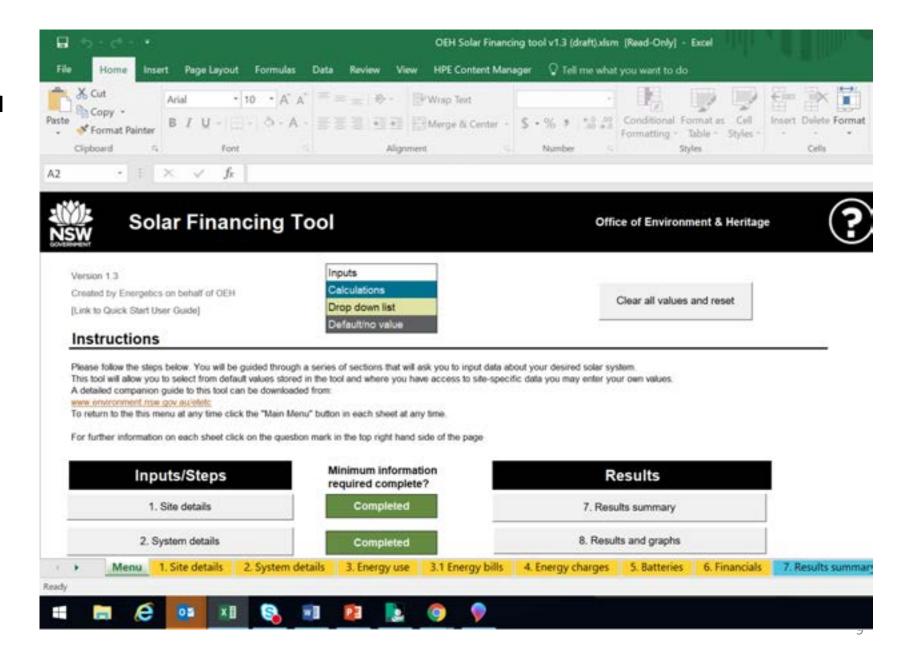
https://lgp.org.au/current-contracts/contract-

type/utilities



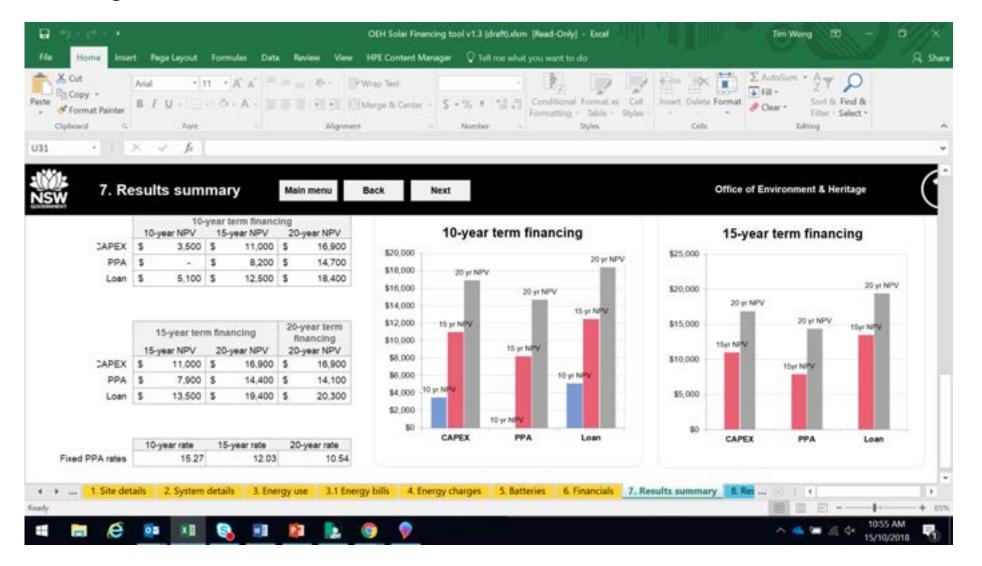


The Solar Financing Tool





The Solar Financing Tool



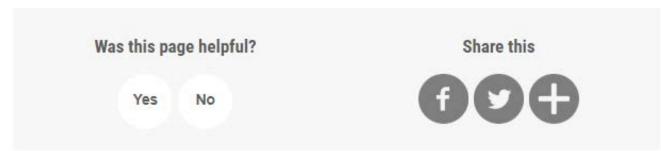


Ongoing Support

For further assistance with our supplier panel, PPA contract or solar financing tool please contact us:

Contact us

Email the Sustainable Government team at Office of Environment and Heritage to discuss potential projects, or go to the contact form.



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https://www.environment.nsw.gov.au/government/solar.htm



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